

UNITECH
For Building and Construction Materials

OVERVIEW

يونيتك



UNITECH | A member of the IKK Group of Companies | www.unitech-ikk.com

مجموعة شركات عصام خيرى قباني وشركاه

UNITECH

For Building and Construction Materials

A MEMBER OF THE IKK GROUP OF COMPANIES

www.unitech-ikk.com

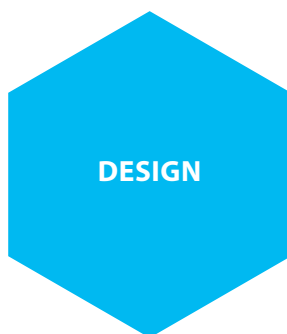
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UNITECH

BUILDING AND CONSTRUCTION MATERIALS
Solutions Provider





Unitech for Building and Construction Materials is a "Solutions Provider" company, specialized in the Design, Manufacturing and Trading of Building and Construction Materials in the region.

Unitech is a member of the IKK Group of Companies. It has been present in the market since 1978 and has grown to become one of the leading companies in the supply of building and construction materials.

The company is an ISO QMS 9001:2015 certified company and is a member of the US Green Building Council.

Unitech has an extensive presence covering various cities through the GCC and MENA countries: Jeddah, Riyadh, Dammam, Dubai, Abu Dhabi, Manama, Kuwait, Amman, Beirut, Cairo, and Karachi. The company is present in Europe via its design and engineering office in Stuttgart.

UNITECH **VALUES**

Unitech's core values are based on:



VISION

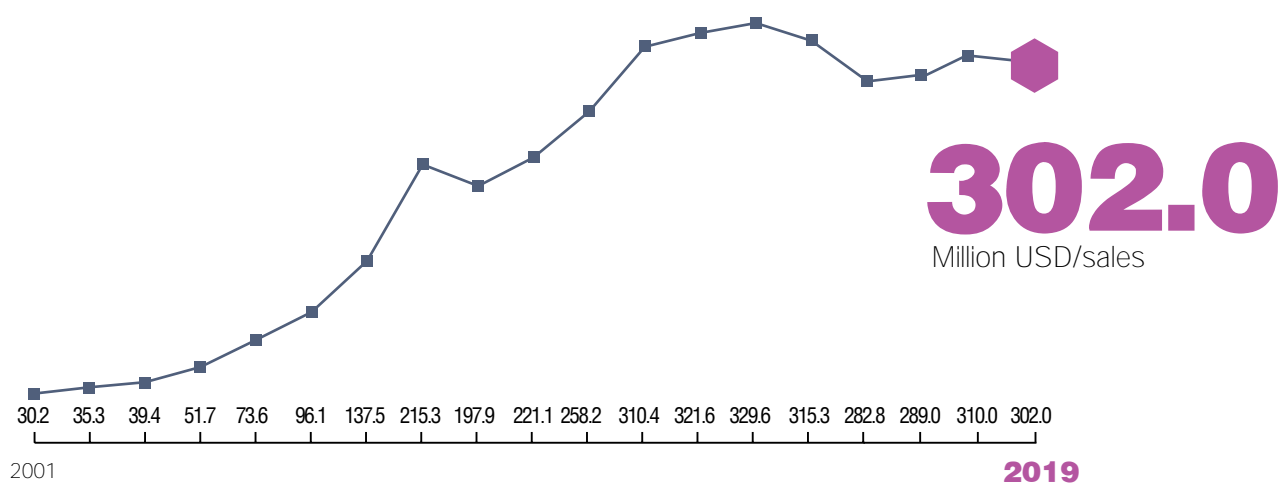
UNITECH to be the Customer's First Choice..

MISSION

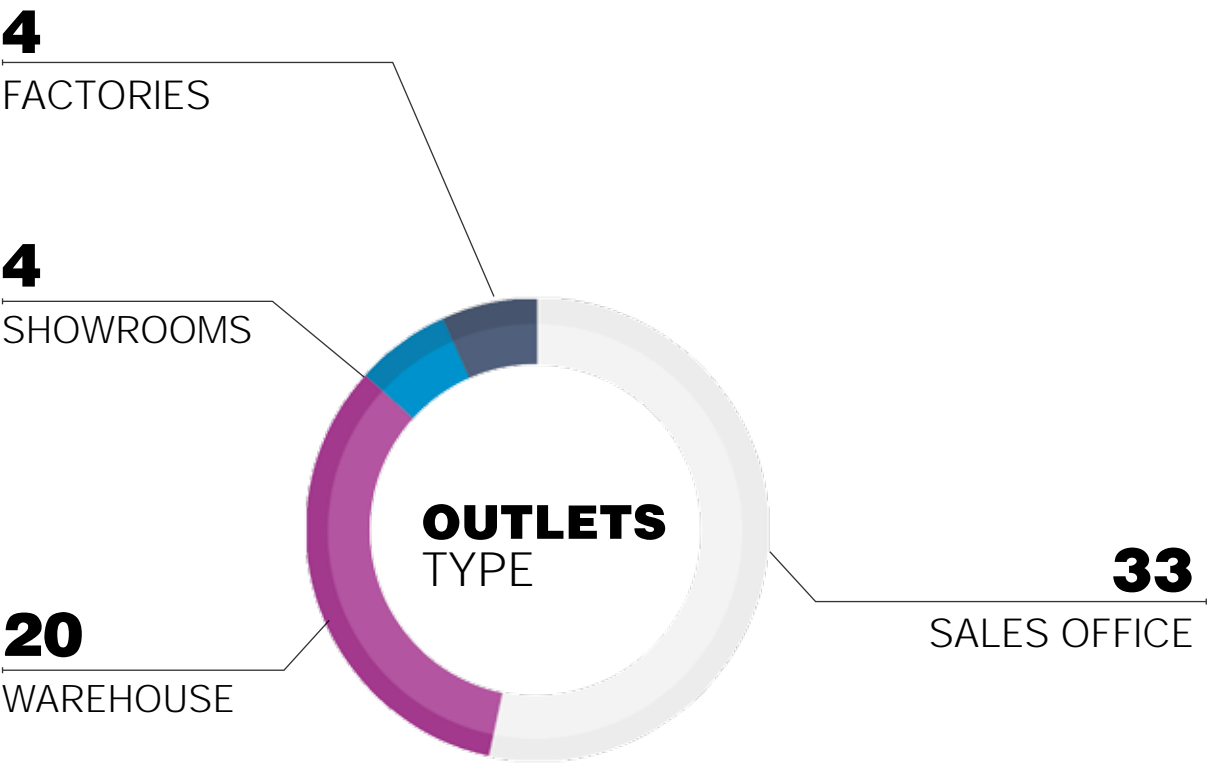
We have the conviction to be the leader in building & construction industry through:

- Providing Excellence in Services with Passionate and Educated Sales Force
- Strengthen Culture through Unified Sense of Purpose
- Innovative Product Range which is Customer Centric
- Reputable and Quality Service Company
- Attracting, Engaging and Retaining Talent

UNITECH REVENUES



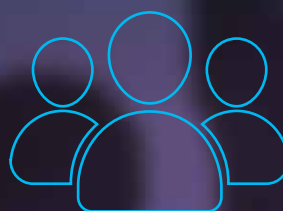
60
LOCATIONS



EMPLOYEES

Unitech's family of employees consists of experienced, well motivated and dedicated team of engineers, technicians, sales executives and management staff.

This team is committed to serve our costumers, with the best solutions available in the market.



26

NATIONALITIES

are distributed among the 1649 employees

1649

EMPLOYEES

in 2019

BUSINESS STRATEGY

- Unitech's strategy continues to focus on accelerating its business throughout the region, to service the construction sector via superior products & solutions, backed up by a highly experienced people in the field. Unitech also aims to enhance its geographical presence in its areas of interest, and where opportunities exist.
- We combine a deep understanding of building and construction materials markets with a successful history of upgrading our products and developing our processes. We have the human skills, the know-how and the product to service major construction projects, medium sized to mega projects taking in care our positive contribution to our societies

WE THRIVE TOWARDS EXCELLENCE BY ACKNOWLEDGING:

- Customer Satisfaction
- Employees Retention
- Partner and Supplier Relations
- Positive Influence on Society and Environment

OUR DIVISIONS

Our divisions are dedicated specialized entities each focusing on the trading of specific segments, These divisions share a vast experience in their areas of expertise combined with skilled human assets of engineers and technicians

UNIMETAL

Unimetal is specialized in the sales of Construction steel products. It has a wide variety of MEP steel solutions, façade mechanical works, blockwork products, garbage and linen chutes, and several other steel items.

BETA CONTECH

Betacontech is engaged in the trading and installation of several advanced architectural and industrial products; raised flooring, impact protection systems, expansion joint covers, lockers and partitions, and many other advanced products for the construction industry.

UNIPRO

Unipro is focused on the sales of specialized building products. Through its versatile range of products that suits the various needs of medium to large scale projects, Unipro provides quality products from internationally well-known manufacturers; concrete work supplies, insulation and protection materials, waterproofing products, non metallic cable management systems and several other products.



MANUFACTURING ARM - SFSP

- SFSP is a leading manufacturer and fabricator of steel construction products in the region, servicing the construction sector through its state of the art facilities which are spread all over the region
- Products of SFSP are manufactured from quality raw material according to the relevant international standards to meet the requirements of MEP, façade, blockwork and waste management projects



COMMITMENT **TO** QUALITY

Our commitment to quality is clearly revealed in the way we do our business; our processes, our close interaction with our clients as well as the strict product inspection procedures.

To achieve this, we have implemented quality systems and processes that are continually being improved to satisfy our customers' erupting needs.

PRODUCT DEVELOPMENT

Product development process is substantial to the success of our business. We leverage all resources to provide up-to-date reliable products, environmentally friendly, durable to withstand the toughest weather conditions.

Our engineers are constantly testing the products, seeking to present a combination of performance and quality for all our products.



VALUE CHAIN

- Our value chain starts up with the quality of the raw materials and never ends up in client satisfaction. Our business practices backed up by all the technologically essential business elements are supported by an efficient logistics, warehousing and delivery system that maintains a value supply of products.
- The value chain is integrated in our business module, giving us the strength and preserving a good reputation gained through the past 4 decades

ENGINEERING SPECIALTY

Our products development engineers integrate their vast knowledge to provide the perfect solution to projects within the required specifications and timeframe. The product development department maintains highly skilled calibers with a dedication towards efficient and reliable solutions even in the most complicated cases where delicacy and skillful approaches are indispensable.

DESIGN AND PRODUCT **SAFETY**

Our design and engineering office in Stuttgart ensures our products comply with relevant European and international standards of fabrication, taking into attention the safety factors which governs the public safety of projects.

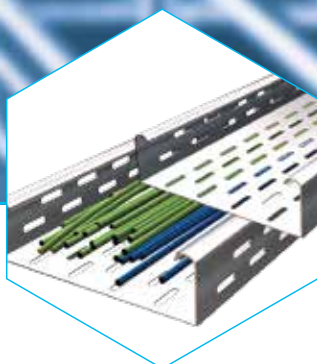
SUSTAINABILITY AND RESPONSIBILITY

We are working hardly to reduce our environmental footprints while maintaining the high quality and safety standards. We have set our targets to become three times more efficient in the next 10 years.

Our responsibility towards our stakeholders is valued through our positive contributions towards our colleagues, our business partners and our communities as well.

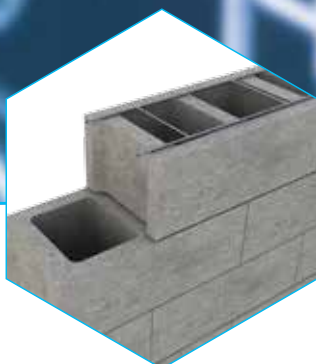


A. STEEL CONSTRUCTION PRODUCTS



.1. MEP SOLUTIONS

- **Cable Management Systems**
 - Cable Trays & Accessories
 - Cable Ladders (Welded & Swaged)
 - Basket Trays & Accessories
 - Cable Trunkings
 - Underfloor Trunkings
 - Cable Support Systems
- **C-Channel Strut Systems**
- **Pipe Clamps & Hangers**
- **Fire-Stopping Products and Solutions**



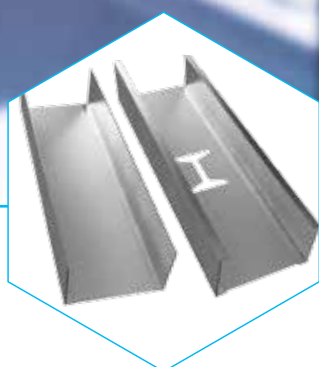
.2. BLOCKWORK AND PLASTERING SOLUTIONS

- **Expanded Metals, Plaster Beads**
 - Angle Beads
 - Control Joints
 - Movement and Architrave Beads
 - Corner and Strip Mesh
 - Metal Rib and Sheet Laths
- **Block Ladder Reinforcements**
 - Ladder and Truss Types
 - L and T Junctions
- **Steel Lintels**
 - Channel Lintels
 - Arch Lintels
- **Block Work Accessories**
 - Cramps and Ties
 - Wall Ties
 - Debonding Ties
 - Wire Ties



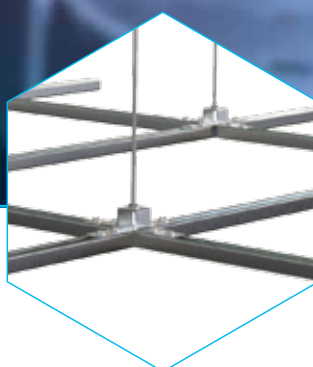
.3. FAÇADE WORK SOLUTIONS

- **Marble & Granite Mechanical Cladding Systems**
 - L and Z brackets
 - Omega Brackets
 - Fish Tail Brackets
 - Restraining Studs
- **Concrete Anchoring Systems Accessories**
 - Expansion Anchors
 - Drop in Anchors
 - Sleeve Anchors
 - Through Anchors
 - Shield Anchors
- **Metal Framing Accessories**
 - Threaded Rods
 - Hex Head Bolts
 - Nuts
 - Washers
 - Couplers
 - Carriage and Machine Screws



.4. PARTITIONING SOLUTIONS

- Dry Wall & Ceiling Profiles
 - Studs
 - Runners
 - Ceiling Channels
 - Furring Channels



.5. CEILING GRID SYSTEMS

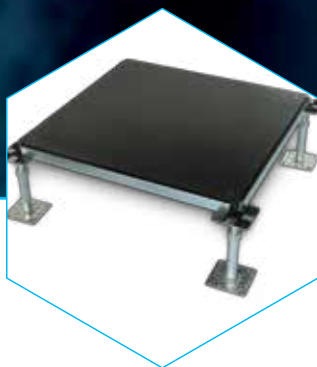
- Metal Ceiling Grid



.6. WASTE MANAGEMENT SOLUTIONS

- Garbage & Linen Chutes
 - Chute Tubes
 - Hopper Doors
 - Access Doors
 - Intake Throats
 - Elbows
- Cleaning and Brushing Systems
- Disinfecting and Sanitizing Units
 - Fire Cut Off Doors
- Automatic Fire Sprinklers
 - Control Panels
- Garbage Containers
 - Garbage Sorters
 - Garbage Compactors

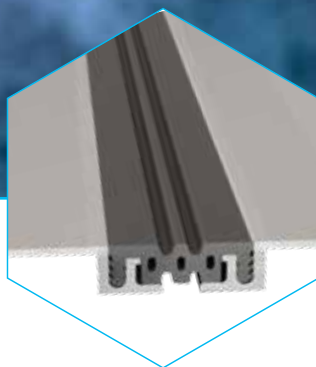
.B. ARCHITECTURAL AND INDUSTRIAL PRODUCTS



.1.

FLOORING SYSTEMS

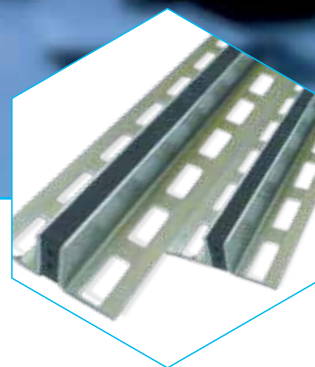
- Raised Access Flooring
- Flooring Solutions
- Entrance Mats



.2.

ARCHITECTURAL EXPANSION JOINT SYSTEMS

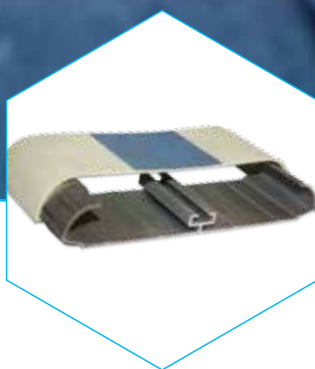
- Pedestrian Floors
- Vehicular Floors
- Interior & Exterior Walls
- Ceilings & Roofs



.3.

TECHNICAL PROFILES

- Walls & Floors
- Stair Nosing
- Separation Profiles



.4.

BUILDING IMPACT PROTECTION SYSTEMS

a) Internal:

- Architectural & Industrial Impact Protection Systems:
 - Hand Rails - Wall Guards
 - Chair & Rub Rails - Corner Guards - Vinyl Doors and Frame Guards

b) External:

- Speed Bumps & Bumper Guards
- Heavy Duty Wall & Corner Guards
- Parking & Traffic Safety Systems
- Steel Doors



.5.

PARTITIONS AND LOCKERS

- Toilet Partitions
- Washroom Partitions
- Urinal Screens
- Lockers



.6.

CEILING TILES

- Aluminum Ceiling Tiles
- Suspended Ceiling
- Acoustic Ceilings & Walls

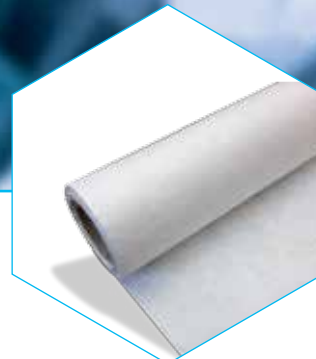
.C. SPECIALIZED BUILDING SOLUTIONS



.1.

CONCRETE WORK SUPPLIES

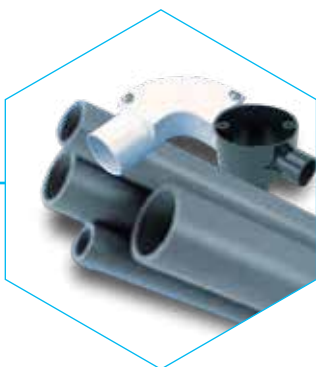
- Concrete Formwork Accessories
 - PVC Waterstops
- Hardened Steel Nails Concrete



.2.

INSULATION AND PROTECTION SOLUTIONS

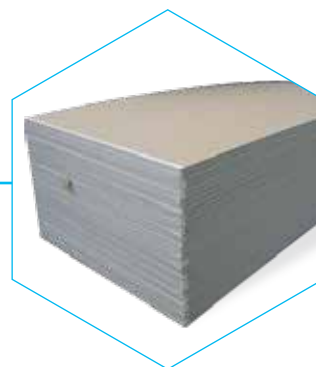
- Geotextiles
- Extruded Polystyrene Thermal Insulating Boards
 - Polyethylene Water Vapor Barriers
- Bitumen Impregnated Wood Fiber Fillers & Protection Boards
 - Polypropylene Protection Boards
 - Mineral Wool Insulation Systems
 - Rock Wool Insulation Systems
 - Fiberglass Insulation Systems
 - Radiation Protection Shields



.5.

MEP NON METALLIC SOLUTIONS

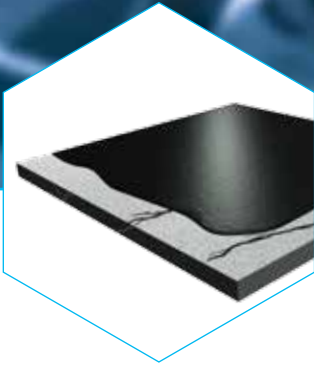
- UPVC Electrical Conduits and Trunkings
 - Cable Ties
- Hotshrink Tubings
- Nylon Plugs



.6.

DECORATIVE AND PARTITIONING SOLUTIONS

- Gypsum Boards & Accessories
- Cement Boards & Accessories
 - Decorative Boards

**.3.****WATERPROOFING SOLUTIONS**

- Fluid-Applied Waterproofing Membranes
- One Component Aliphatic Polyurethane Coatings
- Two-Component, Cementitious Mortar For Waterproofings
 - Bitumen Modified Moisture Curing Polyurethane Membranes
 - Liquid-applied, One Component Polyurethane Membrane
- Polyester, Non-Wooven Geotextile for Waterproofing Membranes.
 - One Component Solvent-Based Polyurethane Primer
- Two Component Water-Based Epoxy Primer
 - Liquid-Applied, Water Based, One Component, Modified Polyurethane Membrane
- Thixotropic, One Component, low Modulus Polyurethane Elastomer (Mastic)

**.4.****SEALANTS, ADHESIVES & CHEMICALS**

- One-Part Polyurethane Sealants
- Two-Parts Polyurethane Sealants (SELF LEVELING)
 - Backing Rods
- Construction Silicone Sealants
 - Glue for Marble & Granite
- Tile Adhesives & Tile Grouts
 - Sealants and Adhesives
 - Fire-Stopping Systems
- Silicone Rubber Molding System

**.7.****HARDWARE AND TOOLS**

- Electrical Power Tools
- Hand Tools & Accessories
- Stainless Steel Cutting & Drilling Equipment
 - Concrete Coring
 - Diamond Cutting Blades
- Abrasive Discs & Grinding Wheels
- Pressure Washers & Chainsaws
- Generators, Air Compressors, Bending and Cutting Machines
- Mechanical Tools
- Safety Products



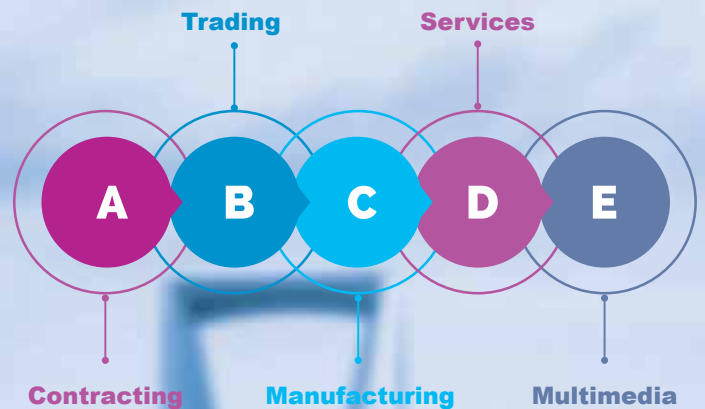
IKK GROUP OF COMPANIES

The IKK Group is a major business institution serving the Arab World in the Industrial, Construction and Trading fields. After five decades in the business, the IKK Group has become one of the leading enterprises in the Region with focus on the Construction Industry in general.

Today, the Group is a pioneer in waterproofing, weather proofing, building material supplies, construction steel products, manufacturing and the fabrication and sales of UPVC, CPVC and high density polyethylene pipes and fittings, as well as in the sales of sanitary products, accessories and many other items and technologies used in the industry. The Group is also represented in the Food, Decoration, and Multimedia business domains.

GROUP ACTIVITIES

The IKK Group is a diversified group in terms of products, services and geography



Composed of 61 companies, the IKK Group operates through 201 divisions, branches and outlets; it is spread over 13 countries, covering all major cities in the region and employing over 14,000 employees.

61
companies

14,000
Employees

201
divisions



13 countries
covering major
cities in the region





Kabbani Construction Group (KCG) is the contracting vehicle of IKK Holding, which is one of the largest and oldest business institutions in Saudi Arabia. Established in 1977 as a roofing contractor in the city of Jeddah, KCG has evolved over the years to become a leading specialized contractor in waterproofing, thermal insulation, concrete repair and protection, construction and maintenance, oil field services, industrial insulation, and infrastructure construction.

Responding to a growing concern for construction solutions, protection and environmental problems, our product range has been carefully chosen to serve today's increasing demand for advanced engineering materials and solutions.

The Company serves the entire Saudi market through its numerous branches across the Kingdom, as well as the Middle East by way of its affiliates in the UAE, Egypt, Lebanon, Kuwait, Bahrain and Oman.

KCG consists of several main divisions, each of which is independently managed to maintain business focus and specialized in its area of expertise and unique in its objective to better serve its clients.

BMC: Waterproofing & Thermal Installation

CRES: Civil Engineering Services

Inspectech: Infrastructure Management Solutions

Structural Systems: Structural Engineering Systems

SOGEC: Specialized Oil & Gas Company

COSMA: Construction Services & Maintenance

ISD: Industrial Services Division

SPD: Special Projects Division

EMCC: Electro Mechanical Contracting Company

ACMS: Airfield Construction & Maintenance Services

KAC: Kabbani Architectural Concepts

KPT OVM: Kabbani Post Tensioning

SUW: Innovative Waterproofing Solutions

Twintec: Steel Fiber Concrete Specialists

Fulaz: Metal Fabrication Services

IK Energy: Sustainable Solutions

BKS: Specialized Services



نبذة عن شركة يونيتك

تأسست شركة يونيتك عام ١٩٧٩ في جدة، المملكة العربية السعودية تجاوباً مع النهضة العمرانية والاقتصادية التي حدثت في المملكة في تلك الفترة الزمنية.

إعتمدت يونيتك منذ نشأتها خطة استراتيجية تمكّنها من التغلب على تحديات السوق من خلال تقديمها مجموعة متكاملة من حلول مواد البناء المتخصصة، ومن خلال توسع إنتشارها الجغرافي في مناطق الشرق الأوسط، أوروبا وشمال أفريقيا وعمدت الى تمييز منتجاتها من حيث النوعية والجودة.

نمت يونيتك مع الوقت لتصبح واحدة من أكبر الشركات التجارية في قطاع مواد البناء في المملكة العربية السعودية، ودولة الإمارات، ومعظم بلدان الشرق الأوسط. تُعتبر يونيتك اليوم شركة رائدة توفر الخدمات والمنتجات العالية الجودة، الأعمال المتميزة وكفاءة ومهارة الموارد البشرية، مع مطابقة عملياتها لأنظمة الجودة الإدارية والبيئية.

تقدم يونيتك مجموعة متميزة ومتخصصة من منتجات الحديد وغيرها من الأدوات المتخصصة كأدوات تثبيت الواجهات الميكانيكية، أدوات حوامل الكابلات، شبك اللياسة، الحوامل الميكانيكية للحجر والرخام، واكسسوارات البلوك. كما تبذل الشركة جهداً كبيراً لتعزيز مجموعة منتجاتها، ومن هنا قامت بإنشاء مصانع التخصصات للمنتجات الحديدية (SFSP) في عدد من بلدان المنطقة، هذه المصانع تقدم مجموعة واسعة من منتجات حوامل الكابلات، أنظمة تثبيت البلوك، الشبك المعدني للياسة، أنظمة تصريف النفايات وغيرها.

بالإضافة الى شهادة ادارة الجودة ISO 9001:2015، اكتسبت مصانع الشركة شهادة نظام ادارة الجودة البيئية وأصبحت معتمدة لـ ISO 14001:2015 في إدارة البيئة، و OHSAS 45001:2018 في الإدارة المهنية وإدارة الصحة والسلامة، فضلاً عن عضوية يونيتك في المجلس الأمريكي للمباني الخضراء والتي تعبر عن توجه شركة يونيتك كشركة تعنى بالجودة والمحافظة على البيئة.

الرؤية والمهمة

الرؤية

الارتقاء بالشركة كي تكون الخيار الأول لعملائنا

المهمة

- بأن نكون الشركة الرائدة في نطاق أعمال البناء والتشييد من خلال:
- توفير خدمات مميزة من خلال فريق مبيعات ملم ومتحمس
- تعزيز ثقافة الشركة عبر توحيد القيم والأهداف
- تقديم مجموعة مبتكرة من المنتجات لإرضاء العملاء
- جذب المواهب واستقطاب الخبرات وتنميتها والحفاظ عليها

نبذة عن المجموعة

تأسست مجموعة شركات عصام خيرى قباني عام ١٩٦٩ بعد افتتاح مصنع نيبرو لصناعة أنابيب البولي فينيل كلورايد والذي يعتبر اليوم من أهم مصانع صناعة الأنابيب في الشرق الأوسط، مع حجم إنتاج سنوي يصل لأكثر من ٣٥٠٠٠٠ ألف طن.

مجموعة شركات عصام خيرى قباني هي مجموعة متنوعة من حيث المنتجات والخدمات في عدة قطاعات ومنها التجارة، الصناعة والمقاولات. تتألف المجموعة من ٦١ شركة مستقلة، وتضم حوالي ٢٠١ فرع وصالة عرض منتشرة في ١٣ بلد لتغطي أهم المدن في المنطقة، كما يبلغ عدد الموظفين في المجموعة حوالي ١٤,٠٠٠ (إناث وذكور) في كافة المناصب.

إن رؤية مجموعة شركات عصام خيرى قباني هي واضحة وهي تسعى لأن تكون المجموعة الرائدة والمتنظمة ذات الأعمال التجارية المتنوعة لتخدم العالم العربي في القطاع الصناعي، وقطاع البناء، والميدان التجاري المتخصص في خدمات الصيانة وإدارة المشاريع. وتهدف المجموعة إلى التوسع بمعدل ١٥ - ٢٠ ٪ سنوياً. وتصنف المجموعة من بين أكبر المجموعات المتخصصة في الشرق الأوسط.

إن مهمتنا هي تزويد العالم العربي بالخدمات الموثوقة في مجموعة متنوعة من القطاعات المتخصصة والمنتجات الحيوية والمساهمة في توفير فرص العمل لآلاف الموظفين، هذا بالإضافة إلى توفير فرص التدريب لمئات من الشباب العربي والخريجين في القطاعات التقنية والهندسية. إن مجموعة أعمالنا وفلسفتنا الأساسية تتم وفقاً للأهداف التالية: توظيف وتدريب وراتب ومعاملة جيدة.



UNITECH OFFICIAL REGISTRATION

All Products Manufactured by SFSP are Solely Distributed by SFSP Sister Companies in the Following Countries

KSA

Isam Kabbani & Partners for
Building and Construction
Materials Co. Ltd.

شركة عصام قباني وشركاه لمواد الإنشاء والتعمير
المحدودة

BAHRAIN

Isam Kabbani Trading Est.
مؤسسة عصام قباني التجارية

UAE

Isam Kabbani Trading Est.
مؤسسة عصام قباني للتجارة

EGYPT

UNITECH Egypt for Building
Materials

شركة يونيتك مصر لمواد البناء

OMAN

Isam Kabbani & Partners
For Trading L.L.C.

شركة عصام قباني وشركاه للتجارة ش.م.م

KUWAIT

Hassan Kabbani Est. for General
Construction of Buildings

مؤسسة حسان قباني للمقاولات العامة للمباني

JORDAN

Jordan Build Co. For Construction
& Electrical Materials

شركة بناء الأردن لمواد الإنشاء والتعمير والكهرباء

LEBANON

UNITECH ME s.a.r.l

شركة يونيتك ميدل إيست ش.م.م

PAKISTAN

UNITECH IKK Pakistan (Pvt.) Ltd.

مصنع التخصصات للمنتجات الحديدية

هو الذراع التصنيعي ليونيتك في المملكة العربية السعودية، الإمارات العربية المتحدة، مصر ولبنان وتقوم مهمته على دعم الجهود التي تبذلها يونيتك في تعزيز التنوع في المنتجات الحديدية في السوق.

يونيمتل - UNI-METAL

تختص يونيمتل في مجال تجارة المواد الحديدية للبناء والإنشاءات، وتقوم بتسويق المنتجات الحديدية التي تصنع في مصانع التخصصات للمنتجات الحديدية ومصانع سيغما للمنتجات الحديدية في المملكة العربية السعودية، الإمارات العربية المتحدة، مصر ولبنان.

- حوامل الكابلات ومستلزماتها
- نظام سي تشانل ومستلزماته
- حوامل الأنابيب والمواسير
- التثبيت الميكانيكي للحجر والرخام
- دعائم النوافذ والأبواب واكسسوارات حوائط البلوك
- اكسسوار أعمال الياصة
- أنظمة تصريف النفايات والغسيل
- قواطع ألواح الجبس

الشركة الوطنية المتخصصة

للتقنية العمرانية - BETA CONTECH

تؤمن الشركة مهندسين محترفين ومتخصصين في تسويق وتوفير حلول متطورة لقطاع البناء. ومن الاصناف التي تقوم الشركة بتسويقها :

- الأرضيات المستعالية
- أغشية فواصل التمدد
- بروفيل حماية الجدران والزوايا
- الحماية المطاطية للصدمات
- أنظمة الامان لمواقف السيارات

يونيبرو - UNIPRO

تقدم يونيبرو حلولاً متعددة لمواد البناء المتخصصة من خلال باقة من المواد التي تتفرع من مواد العزل ولوازم الحماية الى أنظمة حوامل الكابلات البلاستيكية وصولاً الى مواد التثبيتات الخرسانية والعديد من المواد المتخصصة.



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